

INTRODUCING OUR  
LOCAL HOME GROWN  
**HEROES**  
#RAISEAGLASS



RANKIN

# MEET OUR LOCAL HOMEGROWN HEROES

## RAISING A GLASS TO LOCAL PRODUCERS

Since 1774, the Rankin family has supported the drinks industry with the development, manufacture and supply of best-in-class Stoppers, Corks & Closures. We're extremely lucky in the UK and Ireland to have such a diverse range of top quality drinks on our doorsteps. That's why we'd like to introduce you to a few members of our regional teams, who are equally passionate about offering their support and to raising a glass to you, our local producers.

 @rankinbrothersandsons

 @rankincork

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 @Rankin Brothers & Sons

[rankincork.co.uk](http://rankincork.co.uk)

# RANKIN



### KAREN MARTYN

Technical Development Manager  
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I joined Rankin in January 2019 as Technical Development Manager. Having worked in the whisky industry for close to 30 years, I've been both the customer and the supplier, specialising in Quality, Technical, NP&D & Customer Service. My career started in 1991 at JJB in Leith working in Quality & NP&D. I moved to Jarvis Porter in 1997 before being made redundant in 2000, when I was lucky enough to join Lax & Shaw (now Allied Glass Containers) as Technical Account Manager. And before Rankin, I was Customer Service Manager at Stoelzle Flaconnage. Each has brought new learnings, experiences and skills, which I'm looking forward to growing even more, and I enjoy working closely with our customers. They do say that once you work in the spirits industry, you never want to leave!



### ALAN BURNS

Business Development Manager  
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I've enjoyed a professional life in sales, marketing and product development, working for family-owned companies in high-end audio and Scotch whisky. Over 20 years, I've gained a wealth of experience and a proven track record worldwide. A proud Scot from Glasgow, I've a real love of the Scottish and Irish drinks industries. I'm passionate and highly motivated, with humility and a little humour - although I have to apologise for very poor jokes. I'm a family man with four kids, and little time or money for anything else! I do enjoy listening to music, climbing mountains and cycling through the Glens. Scottish scenery, songs and a dram make a great combination. As Business Development Manager for Scotland & Eire, I'm really keen to learn about our customers, share my knowledge and help achieve their ambitions.



### ANDY COX

Business Development Manager  
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Prior to joining the Rankin family, I had ambitions to be a Vet, but instead ended up in PET...making and selling plastic bottles for beverages! As Business Development Manager for Central UK and Northern Ireland, I'm looking forward to reaching out and getting to know you and your business, so we can develop and supply closures that add value to your brands. Our local brewers, distillers and winemakers produce unique and fabulous drinks with passion and care. We care that you are supported by products and a service to match, so my colleagues and I are here to protect and serve. Outside of work, I'm thoroughly enjoying my role as a new granddad, while with Mrs Cox and friends, undertaking serious liquid research into all of our customers' brands!

